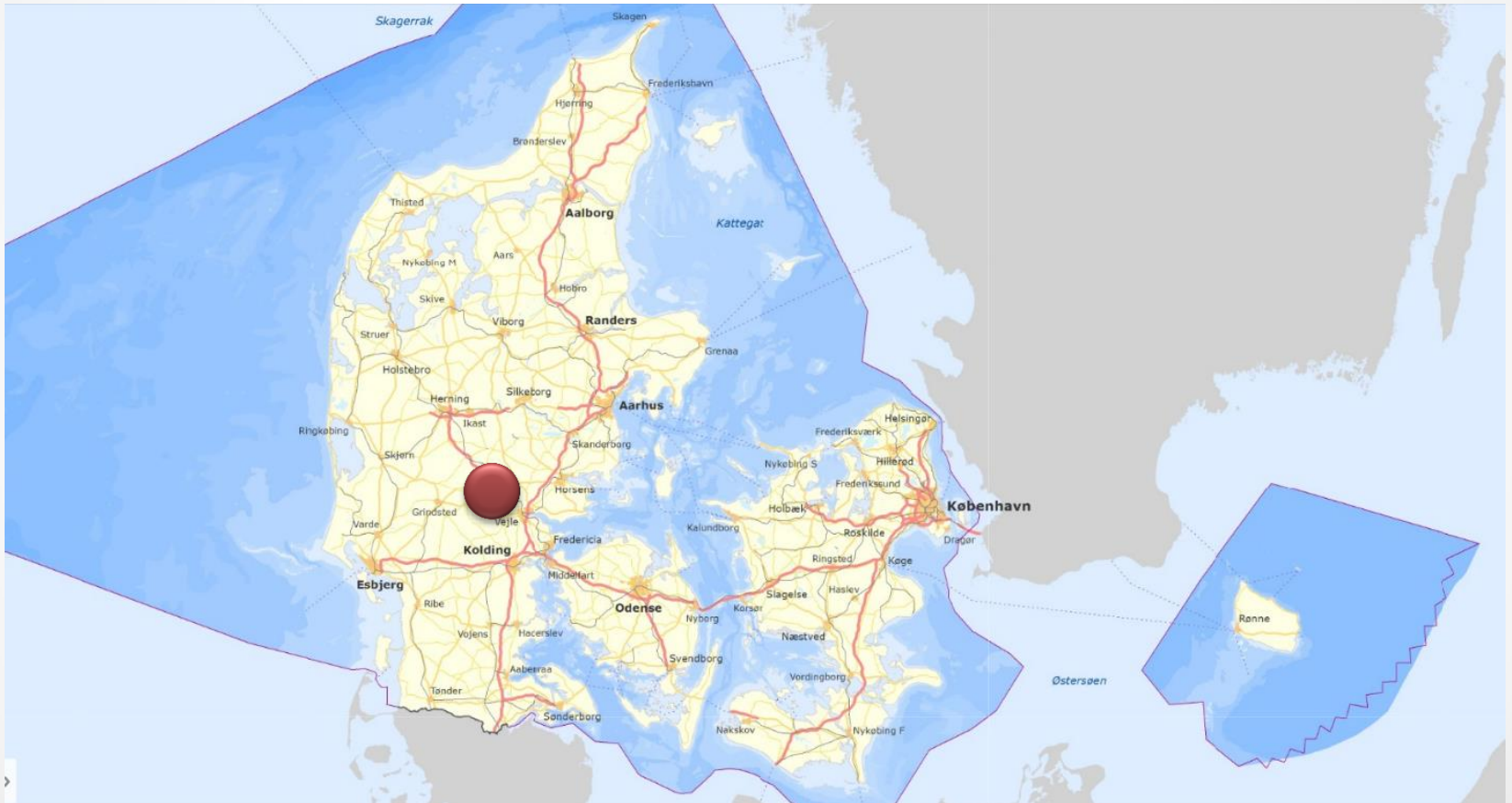


# EPP 29/5 2013



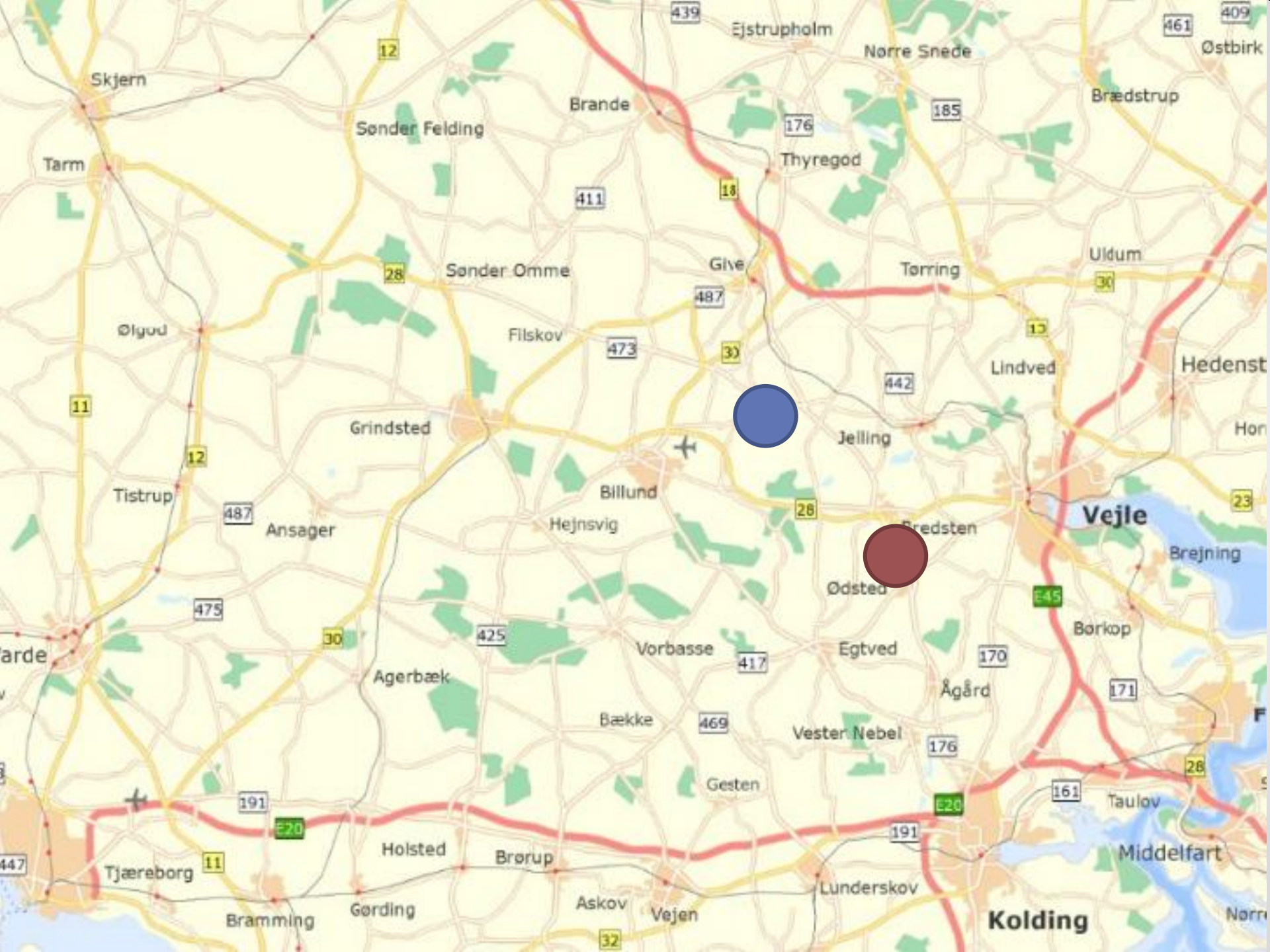
Søren Søndergaard

# Who am I?

- Pig Farmer in DK
- Born and raised on a pig farm
- Agricultural College + Agrar Economist
- Degree in financial management
- Have travelled around the world
  - Seen pig production in many places

# Agenda

- Production today
- Strategy 2003 - 2012
- Economy 2012
- Plan for the future
- Why Denmark ?



# Field Production

- **Grain**
  - 700 ha with grain – barley, wheat, rye, oats.
- **Blueberries + potatoes**
  - 25 ha
- **Cattle and grass lands**
  - 65 ha protected grass land with Hereford cattle herd

Fieldplan 2013 covers 800 ha

# Pig Production Today

- 1,000 sows
- We sell 31,000 pigs per year
  - 7,000 30 kg pigs
  - 24,000 finishers at 105 kg
- Gilt Production to replaces sow herd

# 2003 Situation

- Baldershave
  - 350 sows – 50 % full line
  - 200 hectares
- Enggaard
  - 350 sows – 50 % full line
  - 150 hectares
- Strategy for future business
  - 5 step plan

5. Expand Finisher Production

1. Enggaard 7-100 kg

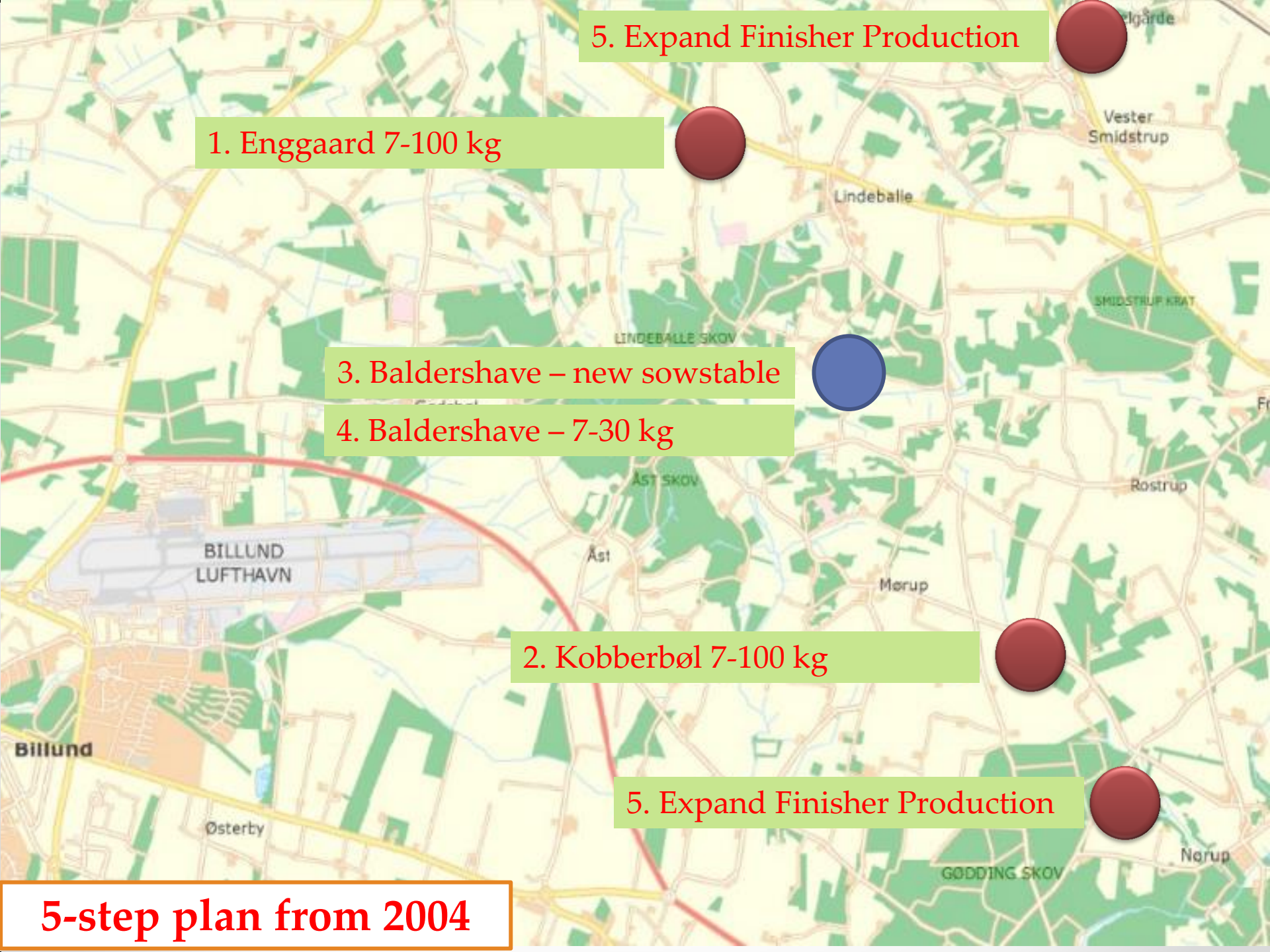
3. Baldershave – new sowstable

4. Baldershave – 7-30 kg

2. Kobberbøl 7-100 kg

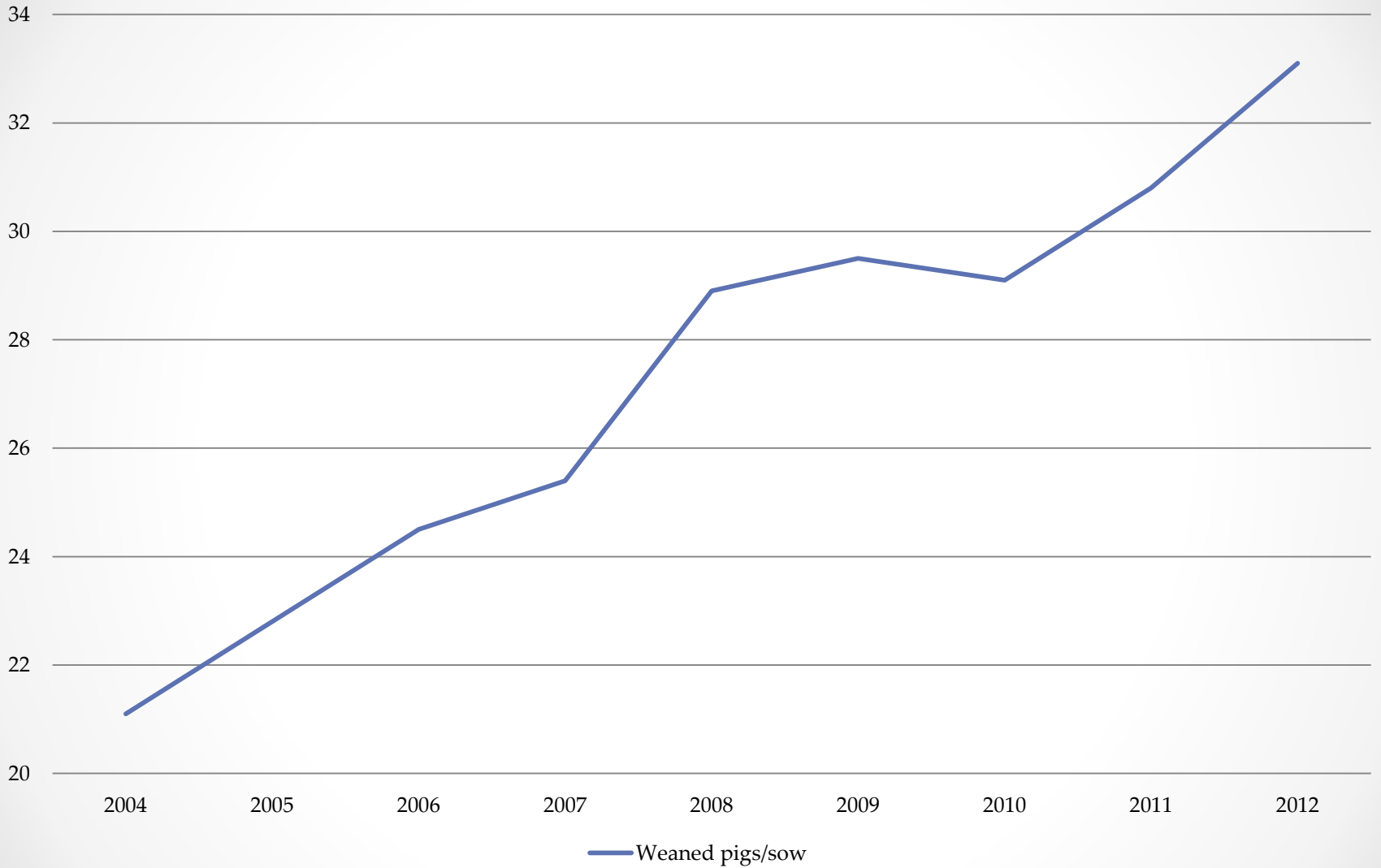
5. Expand Finisher Production

5-step plan from 2004

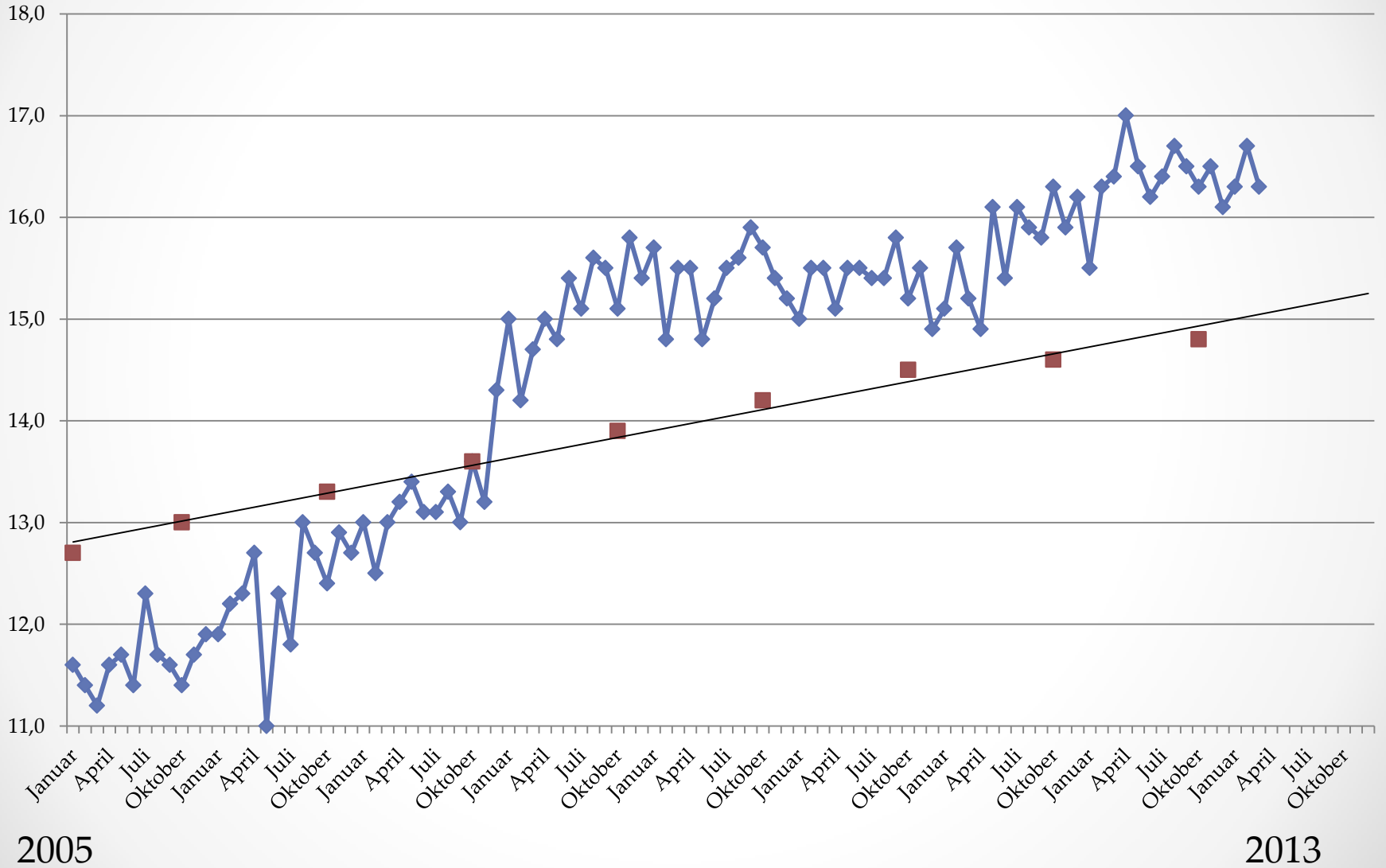




# Weaned pigs/sow




# Liveborn 2005-2013



2005

2013

# Why Denmark?

- Infrastructure!
  - Feed
  - Capital
  - Pigs
  - Transport
  - Stables
- Transparency – we know what we have
- High Price Products – future demand?
- A good life close to my family 

# Challenges in Denmark?

- Political headwind
- Staff with interest in pig production can be difficult to find and recruit
- High cost level
  - Mainly salaries (Union pressure)





















**Thank you! - Questions?**